



Republic of the Philippines  
DEPARTMENT OF HEALTH  
**PHILIPPINE CHILDREN'S MEDICAL CENTER**

Quezon Avenue, Quezon City 1100  
website: [www.pcmc.gov.ph](http://www.pcmc.gov.ph) email: [officeofthedirector@pcmc.gov.ph](mailto:officeofthedirector@pcmc.gov.ph)  
Trunk Line: 8588-9900 to 20 Direct Line: 8924-6601

**NOTICE OF AWARD**  
**NOA-2025-095**

**Drake Marketing and Equipment Corporation**  
Bahay Pare, Candaba,  
Pampanga  
Contact No.: 0920-945-3861  
Email Add: [mqcacho@drakephilippines.com](mailto:mqcacho@drakephilippines.com)

Dear Sir / Madam:

This is to inform you that based on the result of the conducted Public Bidding for the project stated below under Invitation to Bid No. IB-2025-056 as per BAC Resolution No. R2025-03-197, your proposal was found to be responsive.

QTY	UNIT	ITEM DESCRIPTION	TOTAL COST (Php)
1	lot	<b>Supply, Delivery, Installation and Commissioning of Pathology Grossing Station and Dismantling of Existing Grossing Station</b> <b>Brand/Model: Cold Germany® Biological Safety Pathology Grossing Workstation</b> (see Annex "A" for detailed specifications)	<b>Php2,450,000.00</b>

You are hereby required to provide on or before **20 APR 2025** the Performance Security in either of the following form:

FORM OF PERFORMANCE SECURITY	AMOUNT OF PERFORMANCE SECURITY (Equal to Percentage of the Total Contract Price)
a) Cash or cashier's/ manager's check issued by a Universal or Commercial Bank	Five percent (5%) <b>Php122,500.00</b>
b.) Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank: Provided, however, that it shall be confirmed or authenticated by a Universal or Commercial Bank, if issued by a foreign bank	
c) Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security.	Thirty percent (30%) <b>Php735,000.00</b>

**Kindly disregard and report any form of solicitation using the name of the Executive Director and/or the PCMC.**  
**These unsanctioned requests are unlawful and will not be tolerated.**



**NOTICE OF AWARD**  
**NOA-2025-095**  
**Drake Marketing and Equipment Corporation**

Failure to provide the Performance Security shall constitute sufficient ground for cancellation of the award and imposition of penalties/ forfeiture corresponding to the Bid Security posted.

Very truly yours,

  
**MARIA EVA L. JOPSON, MD, MScHSM, MPM**  
**OIC, Executive Director**

**Conforme:**

This is to certify that the company has authorized me to accept this award, sign all related documents and hold the company bound by rules and laws applicable thereto.

\_\_\_\_\_  
Authorized Signatory (Signature over printed name)

\_\_\_\_\_  
Designation

\_\_\_\_\_  
Date

**Kindly disregard and report any form of solicitation using the name of the Executive Director and/or the PCMC.  
These unsanctioned requests are unlawful and will not be tolerated.**

Drake Marketing and Equipment Corporation

QTY	UNIT	ITEM DESCRIPTION
1	lot	<b>Supply, Delivery, Installation and Commissioning of Pathology Grossing Station and Dismantling of Existing Grossing Station</b> <b>Brand/Model: Cold Germany® Biological Safety Pathology Grossing Workstation</b> <b>Total Cost = Php 2,450,000.00</b>
		<b>I. Specifications:</b>
		1 Internal and exterior structure must be made of high quality stainless steel type 304 \
		2 Exterior dimension: 150 cm (L) x 90cm (W) x 260cm (H) \
		3 Floor mounted and height adjustable from 48in/4ft to 84in/7ft via electrohydraulic mechanism \
		4 Built-in magnetic tool holder \
		5 Lifiable front splash glass shield \
		6 Cut and rinse surface with integrated ruler markings and removable stainless grossing tray \
		7 Built-in 6 inches LCD touch screen controlled display with keyboard and mouse \
		8 Built-in 1440p camera device with built-in microphone for audio and video recording \
		9 Computer with CPU in latest operating system with 512GB internal capacity and external USB port for Data Management System \
		10 Five (5) liters chemical grade formalin container with dispenser \
		11 Sink and water mixer with stainless steel water faucet and one (1) meter long retractable spray hose \
		12 Three (3) built-in, top-mounted LED lightings \
		13 One (1) waterproof universal GFCI receptable/electrical outlet \
		14 Internal fume extraction fan with adjustable velocity \
		15 Built-in downdraft and backdraft internal ventilation \
		16 Carbon filter for formalin fumes/odor \
		17 HEPA filter for pathologic specimen and microorganism \
		18 Built-in, self-contained ventilation system (ductless) \
		19 Twenty liters (20L) waste collection tank that can be connected to hospital waste drainage \
		20 0.5HP heavy-duty motorized waste disposal \
		21 Heavy-duty stainless steel pulverizer grinding machine \
		23 Built-in germicidal UVC lamp \
		24 Visual alarm for faulty condition \
		25 Table end rinse assembly to provide water flow below work area \
		26 Ergonomic monitor and keyboard mount \
		27 Magnifier with LED light and flexible arm \
		28 Emergency push stop button \
		29 The unit will be operated at 230 volts, 3-pin power plug/cable, strictly at 60 hertz \
		30 No separate volt conversion \
		31 Power consumption: 500 wattage \
		32 Mechanical parts are of heavy-duty durable type \
		33 Equipment is maintainable and serviceable \



Drake Marketing and Equipment Corporation

QTY	UNIT	ITEM DESCRIPTION
		<b>II. Accessories PER UNIT</b>
1		One (1) unit 3KVA AVR Brand/Model: SECURE 3000VA
2		One (1) unit UPS for the computer Brand/Model: SECURE 1000VA
		Will provide safety electrical devices compatible to the equipment power requirement and proper grounding when needed
3		Stainless steel eyewash assembly
4		One (1) unit stainless steel C fold paper towel and cassette holder
5		One (1) unit Polyethylene dissecting board
6		Electronic scale platform, 5000g max capacity
		<b>III. Consumables PER UNIT</b>
1		Two (2) HEPA filter
2		Two (2) Carbon filter
		<b>IV. Warranty:</b>
		➤ Five (5) years warranty on parts, accessories and services
		➤ Quarterly preventive maintenance
		<b>V. With duly notarized certificate from Distributor - Drake Marketing Equipment Corporation</b>
		<i>Certifies that:</i>
		i. Parts, accessories and consumables are readily available at the authorized Philippine service center/s for a period of five (5) years after the warranty period.
		ii. Guarantees availability of competent in-house technical specialists in handling and providing technical support as well as maintenance of the equipment.
		iii. Will conduct training for proper orientation and maintenance to end-users of the equipment upon delivery.
		iv. It will provide replacement/back-up unit while the delivered unit is being repaired during the warranty period
		<b>VI. With duly notarized certificate from Principal Manufacturer - Cold Germany</b>
		<i>Certifies that:</i>
		i. That the Principal Manufacturer shall honor the warranty stipulated in the appointment with the Distributor, in the event that a change of dealership will occur during the duration of the appointment up to the after-sales service period;
		ii. The expected useful life of the equipment under normal use is ten to fifteen (10 to 15) years.
		iii. Guarantee availability of spare parts, accessories and consumables at least for the next five (5) years from testing, commissioning, acceptance and delivery;
		iv. That it has competence in handling and providing technical support as well as maintenance of the equipment;
		v. Consumer guidelines regarding disposal:

ANNEX "A"  
NOA-2025-095

Drake Marketing and Equipment Corporation

QTY	UNIT	ITEM DESCRIPTION
		> See attached Certificate on Disposal \
		CONFORME to the attached Terms of Reference (TOR) \
		<b>Delivery Schedule:</b> Thirty to Forty-five (30 to 45) calendar days upon receipt of Purchase Order/Notice to Proceed \

*Conforme:*

\_\_\_\_\_  
Authorized Signatory (Signature over printed name)

\_\_\_\_\_  
Designation/Position

Date \_\_\_\_\_

**PHILIPPINE CHILDREN'S MEDICAL CENTER**  
Quezon Avenue, Quezon City

**TERMS OF REFERENCE**

**1. DESCRIPTION OF THE PROJECT**

One (1) Lot Supply, Delivery, Installation and Commissioning of Pathology Grossing Station and Dismantling of Existing Station

**2. OBLIGATIONS OF THE SUPPLIER**

**2.1 Supply, Delivery, Installation and Commissioning of the Machine and Peripherals and Dismantling of Existing Station**


- 2.1.1 Supply, Delivery, Installation and Commissioning of one (1) unit of pathology grossing station conforming to the required technical specifications including electrical safety of the machine such as uninterruptible compatible power supply at Philippine Children's Medical Center (PCMC) - Pathology Division.
- 2.1.2 Responsible for every installation step required to set up the machines including manpower, supplies, and materials for all civil works including plumbing works necessary to complete the installation at its own expense. The PCMC will only provide the tapping points for electricity, water supply and waste disposal as needed by the system.
- 2.1.3 Specify the conditions of delivery, such as packing and necessary environmental requirements (such as data loggers/temperature monitoring) upon delivery
- 2.1.4 Responsible for dismantling of the existing grossing station for disposal of PCMC.
- 2.1.5 Responsible for any loss or damage to the machine not caused by PCMC's negligence.
- 2.1.6 Must provide all the necessary works, support and documentation including the needed requirement in obtaining permits and licenses for the standard of equipment.

**2.2 Warranty/Service and Maintenance**

- 2.2.1 Guarantee the serviceable lifespan of the pathology grossing station within at least five (5) years after installation.
- 2.2.2 Bind itself to service and maintain the equipment in good working condition, free of charge, during the duration of the warranty. This warranty includes availability of spare parts, consumables and quarterly calibration/preventive maintenance with corresponding certificate/service report and sticker.
- 2.2.3 Guarantee that, in the event of machine malfunction, the service response time via phone call is within thirty (30) minutes and the Field Service Engineer renders service promptly within three (3) hours after notification twenty four (24) hours a day seven (7) days a week, including holidays.

**2.3 Training and Technical Service Support**

- 2.3.1 Shall issue a Certificate of Training to all participants

DR. J. MARKETT, MD, FRCR, FRCR (P), FRCR (C), FRCR (G)  
1990-1995  


2.3.2 Provide training updates and quality-related lectures, training, and workshops to personnel when necessary free of charge.

2.4 Green Procurement

2.4.1 Observe and comply with PCMC's policy on green procurement.

CONFORME:

  
MARK GIL CACHO

Authorized Signatory

Signature over printed name

09230861826

Contact No:

DRAKE MARKETING AND EQUIPMENT CORPORATION

Name of Company/Firm

[mqcacho@drakephilippines.com](mailto:mqcacho@drakephilippines.com)

Company's Official Email Add  
(where notices will be sent)

09230861826

Company's Official Contact No.

DRAKE MARKETING AND EQUIPMENT CORPORATION  
1032 SINDIG-BAYAN, CANTON, CALABARZON  
3600

  
CERTIFIED TRUE COPY



(Leopoldshoehe)01/28/2025

## Certificate

We, Cold Germany with Gewerbestrasse 10, 41458 Leopoldshoehe, Germany exclusively authorize the company:

***DRAKE MARKETING & EQUIPMENT CORPORATION 1052 S-2 Bahay Pare Candaba Pampanga Republic of the Philippines***

*Hereby we certify that our company will comply to the consumer guidelines regarding disposal of the equipment;*

*Disposing of an old grossing station, a workstation in a pathology lab used for examining and preparing tissue samples, requires careful consideration of its components and potential hazards, potentially involving specialized waste disposal procedures for certain materials.*

*Here's a breakdown of how to approach the disposal:*

### ***Identify and Separate Materials:***

#### ***Decontaminate:***

*Before any dismantling or disposal, ensure the station is thoroughly cleaned and decontaminated, especially if it has come into contact with biological materials.*

#### ***Separate Components:***

*Identify and separate the different materials used in the grossing station, such as stainless steel, plastic, electrical components, and any potentially hazardous materials.*

#### ***Biohazardous Waste:***

*Any materials that have come into contact with biological specimens, such as tissues or fluids, should be treated as biohazardous waste and disposed of according to local regulations.*

#### ***Electrical Components:***

*Electrical components, like monitors, computers, or power supplies, should be handled as electronic waste and disposed of appropriately.*

#### ***Other Materials:***

*Stainless steel, plastic, and other non-hazardous materials can be disposed of through standard waste disposal methods.*

### ***Disposal Methods and Considerations:***

#### ***Biohazardous Waste:***

*Autoclaving: If possible, autoclave any biohazardous materials to sterilize them before disposal.*

*Incineration: Some biohazardous waste may be incinerated, but this depends on local regulations.*



*Specialized Waste Disposal: Contact a specialized waste disposal company for proper handling and disposal of biohazardous waste.*

*Electrical Waste:*

*Recycling: Many electrical components can be recycled. Check with local recycling centers for options.*

*Proper Disposal: Ensure that electronic waste is disposed of according to local regulations and guidelines.*

*Other Materials:*

*Landfill: Non-hazardous materials can be disposed of in a landfill, but check with local waste management services for specific regulations.*

*Recycling:*

*Many materials can be recycled, such as stainless steel and plastic.*

*Regulations and Local Guidelines:*

*Consult Local Regulations:*

*Always check with local waste management authorities or environmental agencies for specific regulations regarding the disposal of medical waste and electronic waste.*

*Follow Guidelines:*

*Adhere to all relevant guidelines and procedures for the safe and responsible disposal of medical and electronic waste.*

*Contact Experts:*

*If you have any questions or concerns about the disposal of the grossing station, contact a waste management professional or environmental consultant for guidance.*

Cold Germany

  
Marcolin Martino

