



Republic of the Philippines  
 DEPARTMENT OF HEALTH  
**PHILIPPINE CHILDREN'S MEDICAL CENTER**

Quezon Avenue, Quezon City 1100  
 website: [www.pcmc.gov.ph](http://www.pcmc.gov.ph) email: [officeofthedirector@pcmc.gov.ph](mailto:officeofthedirector@pcmc.gov.ph)  
 Trunk Line: 8588-9900 to 20 Direct Line: 8924-6601

**NOTICE OF AWARD**  
**NOA-2025-016**

**SCIENTIFIC BIOTECH SPECIALTIES, INC.**

6023 Sacred Heart cor.,  
 Kamagong Str.  
 San Antonio,  
 Makati City  
 Email Add: [info@sbsi.com.ph](mailto:info@sbsi.com.ph)

Dear Sir / Madam:

This is to inform you that based on the result of the Public Bidding conducted on November 20, 2024, for the project stated below under Invitation to Bid No. IB 2025-029, your proposal was found to be the Lowest Calculated and Responsive Bid (LCRB):

ITEM DESCRIPTION	TOTAL COST
<b>One (1) Lot Supply and Delivery of reagents/consumables under Reagent Tie-Up Agreement for three (3) years of Automated Analyzer for Urine Electrolytes and Ionized Calcium Determination</b> <i>(Refer to Terms of Reference and Annex "A" for detailed offer)</i>	<b>Php479,700.00</b>

**26 JAN 2025**

You are hereby required to provide on or before \_\_\_\_\_ the Performance Security in either of the following form:

FORM OF PERFORMANCE SECURITY	AMOUNT OF PERFORMANCE SECURITY
a) Cash or cashier's/ manager's check issued by a Universal or Commercial Bank	Five percent (5%) <b>Php23,985.00</b>
b) Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank: Provided, however, that it shall be confirmed or authenticated by a Universal or Commercial Bank, if issued by a foreign bank	
c) Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security.	Thirty percent (30%) <b>Php143,910.00</b>

**Kindly disregard and report any form of solicitation using the name of the Executive Director and/or the PCMC. These unsanctioned requests are unlawful and will not be tolerated.**



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SCIENTIFIC BIOTECH SPECIALTIES, INC.

Failure to provide the Performance Security and/or contract shall constitute sufficient ground for cancellation of the award and imposition of penalties/forfeiture corresponding to the Bid Security posted.

Very truly yours,

*Mr. En Jopson*  
MARIA EVA I JOPSON, MD, MScHSM, MPM  
Officer-in-Charge Executive Director *En Jopson*

**Conforme:**

This is to certify that the company has authorized me to accept this award, sign all related documents and hold the company bound by rules and laws applicable thereto.

I further certify that I have chosen the following mode (as checked) as the form of retention money required of us under RA 9184 Sec. 62.1.

- Bank Guarantee
- 1% Deduction from claims on the first payment for staggered deliveries

\_\_\_\_\_  
Authorized Signatory (Signature over printed name)

\_\_\_\_\_  
Designation

\_\_\_\_\_  
Date

*En Jopson*

**Kindly disregard and report any form of solicitation using the name of the Executive Director and/or the PCMC. These unsanctioned requests are unlawful and will not be tolerated.**

**BIDDER WITH THE LOWEST CALCULATED AND RESPONSIVE BID**

**One (1) Lot Supply and Delivery of reagents/consumables under Reagent Tie-Up Agreement for three (3) years of Automated Analyzer for Urine Electrolytes and Ionized Calcium Determination**

SCIENTIFIC BIOTECH SPECIALTIES, INC.											
QTY	UNIT	MACHINE SPECIFICATIONS/ COMPLIANCE									
1	unit	Automated urine electrolytes analyzer, table top, free of charge of controls, calibrators and consumables									
		1	Method: Direct Ion Selective Electrode								
		2	Sample type: serum, plasma, undiluted urine								
		3	Sample volume: 20uL								
		4	Analysis time: 25 seconds								
		5	Measurement parameters: Sodium, Potassium, Chloride, Ionized Calcium								
		6	Calibration: Two point calibrations (programmable hours) without consuming the reagents								
		7	Quality control: on board quality control (2-3 levels) with printable Levey Jennings chart								
		8	Additional features: Maintenance free, built in corrective system for troubleshooting, analyzer with only one reagent (solutions, waste, wear and tear parts)								
		9	With barcode reader								
Total Number of Test that should be covered by the proposal:			Reagents/Consumables needed to complete the required number of tests	Brand	Packing	No. of Tests	No. of test per kit or per pack	No. of Kits	Unit Cost per kit or per pack	Total Cost	
250	test	Urine Sodium	M000138 EXIAS e1 CARTRIDGE 300 oQC	EXIAS Medical GmbH	1 CARTRIDGE	150	300 test per cartridge, 150 test for urine	2	53,300.00	106,600.00	
250	test	Urine Potassium	M000138 EXIAS e1 CARTRIDGE 300 oQC	EXIAS Medical GmbH	1 CARTRIDGE	150	300 test per cartridge, 150 test for urine	2	53,300.00	106,600.00	
250	test	Urine Chloride	M000138 EXIAS e1 CARTRIDGE 300 oQC	EXIAS Medical GmbH	1 CARTRIDGE	150	300 test per cartridge, 150 test for urine	2	53,300.00	106,600.00	
750	test	Ionized Calcium	M000138 EXIAS e1 CARTRIDGE 300 oQC	EXIAS Medical GmbH	1 CARTRIDGE	300	300 test per cartridge, 150 test for urine	3	53,300.00	159,900.00	
<b>GRAND TOTAL =</b>									<b>479,700.00</b>		

Conforme:

\_\_\_\_\_  
Authorized Signatory (Signature over printed name)

\_\_\_\_\_  
Designation/Position

\_\_\_\_\_  
Date



PHILIPPINE CHILDREN'S MEDICAL CENTER  
Quezon Avenue, Quezon City

TERMS AND CONDITIONS

1. DESCRIPTION OF THE PROJECT

One (1) Lot Reagent tie up agreement for Three (3) Years on Supply and Delivery of Reagents and Consumables with Installation, Commissioning and Free use of One (1) unit of Automated Analyzer for Urine Electrolytes and Ionized Calcium determination.

2. OBLIGATIONS OF THE SUPPLIER

2.1 Installation and Commissioning of the Machine and Peripherals

- 2.1.1 Install, test and commission one (1) unit of Automated Analyzer for Urine Electrolytes and Ionized Calcium determination conforming to the required technical specifications per Annex A including electrical safety of the machine such as uninterruptible compatible power supply at Philippine Children's Medical Center (PCMC) - Pathology Division within the required period.
- 2.1.2 Responsible for every installation step required to set up the machines including manpower, supplies, and materials for all civil works necessary to complete the installation at its own expense. The PCMC will only provide the tapping points for electricity and waste disposal as needed by the system.
- 2.1.3 Provide high-end printer including consumables which can produce an average volume print-outs of 10,000 pages per month for 24/7 operation.
- 2.1.4 Upgrade the software as necessary free of charge within the contract period.
- 2.1.5 Specify the conditions of delivery, such as packing and necessary environmental requirements (such as data loggers/temperature monitoring) upon delivery.
- 2.1.6 Responsible for any loss or damage to the machine not caused by PCMC's negligence.
- 2.1.7 Provide external storage or hard drive to back up all data (i.e. patient results, controls and calibrations).
- 2.1.8 Ensure compliance to the provision of Republic Act No. 10173, otherwise known as "The Data Privacy Act of 2012."

2.2 Supply and Delivery of Reagents and Consumables

- 2.2.1 Supply and deliver reagents and consumables within seven (7) calendar days after receipt of approved Delivery Order Slip (DOS) with a shelf life of at least one (1) year from date of delivery. Quantity may increase or decrease depending on patients' census.
- 2.2.2 Guarantee that the quantity to be provided is sufficient to cover the required number of test. In case not sufficient, additional quantity shall be provided at no cost to PCMC.

TEST:	NUMBER OF TESTS:
Urine Sodium	250 tests
Urine Potassium	250 tests
Urine Chloride	250 tests
Ionized Calcium	750 tests

- 2.2.3 Guarantee that there will be no price adjustment during the duration of the contract.

- 2.2.4 Guarantee letter should be provided in case expiration of the delivered reagents is less than a year and to replace in case not consumed.
- 2.2.5 Reagents and consumables delivered shall be free from any defect. Defective product including arising from errors or malfunction of the machine and its accessories shall be replaced free of charge within seven (7) calendar days from receipt of notice which may be through email, SMS or via phone call.
- 2.2.6 Ensure availability of the reagents and consumables equivalent of three (3) months inventory stored off-site to be used in conjunction with Automated Analyzer for Urine Electrolytes and Ionized Calcium determination with no minimum quantity per month. Quantity may increase or decrease depending on patients census.
- 2.2.7 System support for interface for LIS and direct printing (built in thermal paper provided).
- 2.2.8 The winning bidder shall provide all necessary reagents and supplies required for the equipment validation, which will be conducted by the PCMC Pathology Division upon delivery of the machine. The validation studies must include 20 tests for each of the following criteria:
  - > Linearity
  - > Precision (within run and between run)
  - > Accuracy (within run and between run)
  - > Carryover
  - > Limit of blank
  - > Lower and higher limit of quantification
  - > Contamination
  - > Matrix of interferences
  - > Comparison bias
  - > Reference range

### 2.3 Warranty/Service and Maintenance

- 2.3.1 Guarantee the serviceable lifespan of Automated Analyzer for Urine Electrolytes and Ionized Calcium determination is at least three (3) years after the acceptance test.
- 2.3.2 Bind itself to service and maintain the equipment in good working condition, free of charge, during the duration of the contract. This warranty includes availability of spare parts and semi-annual calibration/preventive maintenance with corresponding certificate/service report and sticker.
- 2.3.3 Guarantee that, in the event of machine malfunction, the service response time via phone call is within thirty (30) minutes and the Field Service Engineer renders service promptly within three (3) hours after notification twenty four (24) hours a day seven (7) days a week, including holidays.
- 2.3.4 Provide service unit of same model within twenty four (24) hours upon receipt of notification in case any of the machine malfunctions for a maximum period of eight (8) hours.

### 2.4 Training and Technical Service Support

- 2.4.1 Provide End-user's orientation and training on the proper operation, minor troubleshooting and maintenance of the equipment by the Principal Manufacturer [Distributor's certified trainer within seven (7) days upon installation until the End-users can operate the equipment confidently and shall issue a Certificate of Training to all participants.
- 2.4.2 Provide orientation, training updates and quality-related lectures, and workshop to personnel when necessary free of charge.

## 2.5 Green Procurement

Observe and comply with PCMC's policy on green procurement while contract is enforced (Take back system of empty plastic/amber bottle containers and submission of MSDS).

## 3. OBLIGATION OF PCMC

- 3.1 Utilize only the Supplier's reagents for the machine.
- 3.2 Use the machine only on the stated address and shall not remove or transfer it without prior consent of the Supplier.
- 3.3 Agree that the Supplier's appointed personnel are authorized to repair, conduct semi-annual calibration/preventive maintenance of the machine, revise and/or replace the parts necessary to keep the instrument in good working condition.
- 3.4 Return the machine including its attachments/peripherals upon termination of this Agreement.

## 4. DURATION OF THE CONTRACT

- 4.1 This Agreement shall be valid for three (3) years or until December 31, 2027 whichever comes earlier.
- 4.2 Staggered delivery and staggered payment, subject to government accounting and auditing, rules and regulations.
- 4.3 Both parties shall not assign or transfer any portion of this Agreement nor any item of the machine without prior written consent of the other.

## 5. OTHER PROVISIONS

- 5.1 PCMC shall not be liable for any failure to perform under this machine placement agreement due to force majeure, strikes (legal or illegal), lockouts, fires, flood or water damage, riots, governmental acts or orders, interruption of transportation, inability to obtain materials upon reasonable prices or terms, or any other cause beyond its control.
- 5.2 In the event that either party fails to perform under, or commits, or allows to be committed, a breach of any to covenants and conditions of this Agreement and other provisions contained in the bidding documents, the other party shall notify such party in writing of such failure or default. The breaching party shall then have the right to remedy such failure or default within thirty (30) days from receipt of such notice, otherwise, the other party may terminate this Agreement immediately upon notice of its failure to remedy such breach.
- 5.3 Should the parties be constrained to resort to court action, the losing party shall pay the prevailing party an amount equivalent to twenty percent (20%) of the total amount claimed, and as by way of attorney's fees but not less than Twenty Thousand Pesos (20,000.00). Venue of such shall be laid exclusively in Quezon City, Metro Manila.

### CONFORME:

\_\_\_\_\_  
Authorized Signatory  
Signature over printed name

\_\_\_\_\_  
Contact No:

\_\_\_\_\_  
Name of Company Firm

\_\_\_\_\_  
Company's Official Email Address  
(where notices will be sent)

\_\_\_\_\_  
Company's Official Contact No.